

In the pursuit of **Humanity**

To invent. To create. To solve; for Humanity.

CORPORATE PRESENTATION / APR2023





Sain Group. Reimagined. Reinvented.

For over 50 years, we have been committed to providing the world with life-changing solutions in pursuit of the Greater Good.

As we enter a new era, we are excited to reaffirm our core values and purpose through a refreshed brand identity.

To change is to invent. To invent is to create. And to create is to solve. Solve. For Humanity.

By reimagining ourselves, we are positioning ourselves to better serve our customers and partners with even more effective, high-quality solutions that make a meaningful difference in people's lives.







Founder and Visionary

The company was founded by **Shri. Radheshyam Kanodia ji**. His magnanimous and philanthropic vision has taken it to greater heights of success. Armed with business acumen and an extensive experience in the pharmaceutical industry, he has been instrumental for what Sain Medicaments Pvt Ltd is today. Because of him, Sain has successfully carved a niche for itself by making its presence felt strongly both in the domestic as well as in the international market. Under his leadership, Sain has evolved from an Indian branded generic business, into a research-driven and innovation-led organization globally. He possessed a strong work ethic and a positive attitude, regardless of the situation at hand. He always leaded the organization by example and doing so with honesty, integrity, loyalty and ambition. Today, he is known as a modest people man and one of the most successful pharmaceutical entrepreneurs who focused on delivering extensive value to customers through top-notch and premium quality products.

"Be committed and determined, move in the right direction, have dreams, set an attainable routine, be mentally, physically and socially healthy and do exactly what makes you love yourself. Appreciate everything you already have in your life".

-Radheshyam Kanodia



The Management

At the head of the company's corporate divisions, the managerial team is responsible for inspiring each department to push the boundaries of innovation and technology with the utmost efficiency and attention to detail while also complying with global regulations and strict standards.



Girish Gupta
Chairman, Managing Director

With over 40 years in the pharmaceutical industry, Girish Gupta, has been a forward-looking vision and his focus on innovation reflect the company mission, bring effective and safe formulations to the industry. He has directly contributed to the brand's growth and success over time.



Sumit Agarwal

Pivotal to Sain's quality guarantee, tapping into an indepth understanding of the global pharmaceutical market, Sumit oversees and ensures the quality of the products and processes, evaluates and manages risks, and works constantly raising the bar for quality standards within the company, guaranteeing excellence and compliance for the customers across the world.



Manmeet Agarwal

Director

Manmeet brings his unique professional insight and expertise to the domestic sales and finance. He puts that knowledge in context as he spearheads sales of Indian market, ensures the integrity of the company data and who supports decision that drive performance and promote growth.



Quick Facts

- SAIN has successfully carved a niche for itself by making its presence felt strongly both in the **domestic** as well as in the **international market**.
- SAIN is regarded as one of the **Top Pharma** companies to have originated in India. Our graph of growth has been upwards and continues to remain so.
- With **50 years of experience** in the pharma sector, we aim to serve Humanity by seamlessly merhing science and technology into solutions that make the world a healthier place to be in.
- We take pride in being trusted partners for multinational pharma giants.
- Operating in over **25+ strategically located countries**, we are committed to expanding our global reach and impact.



Core Values



We thrive on **Trust**

Trust is the foundation of any successful partnership or business relationship. At our pharmaceutical company, we understand the importance of building and maintaining trust with our customers, partners, and stakeholders.

We believe that by earning and maintaining the trust of those we work with, we can better serve the needs of humanity and make a positive impact in the world.



We believe in building **Relationships**

At SAIN, we understand that our success is built on strong relationships with our customers, partners, and stakeholders. We believe that by fostering open communication, collaboration, and trust, we can create lasting partnerships that drive innovation and progress.

We are committed to listening to the needs of our customers and stakeholders, and working together to find solutions that meet their unique challenges.



We believe in **Quality** above all

At SAIN, we believe the quality of our products and services is critical to the health and well-being of our customers. We invest in state-of-the-art facilities, cutting-edge technology, and highly skilled professionals to ensure that our products and services meet or exceed industry standards.

By prioritizing quality above all else, we are able to deliver safe, effective, and innovative solutions that benefit humanity.



We are **Reliable**

Reliability is essential in the pharmaceutical industry. Our customers and partners depend on us to deliver safe, effective, and high-quality products and services on time and on budget.

We invest in rigorous quality control processes, state-of-the-art logistics and distribution systems, and highly trained professionals to ensure that we are always reliable.

Infrastructure

We are c-GMP compliant with the latest manufacturing equipment designed and built as per the uni-flow concept of man and material movement.

The company is having all the required infrastructure to manufacture the products as per WHO cGMP requirement and complies to PIC/s and EU-GMP norms. The company has a built-up area of about 85,000 sq. feet for production and storage of its products spread over 4500 sq. meters of area. In order to keep up with the industry standards, we have installed all the technologically advanced facilities.

Our entire infrastructure is wisely divided in different sections - Formulation Development Lab, Manufacturing units, Quality Assurance department, Quality Control Laboratory, Warehousing and Packaging department.

The infrastructure also includes dedicated HVAC systems with environment control (Temperature and Humidity control) at individual production steps and auxiliary areas. Complete water management system with loop, separate storage and supply management system for each category of drugs.



Certifications

Our Company is assured for offering admirable growth with up-to-date facilities, skills & knowledge, and resources that are at equivalence with the best in the country. We also boast of the modern manufacturing facilities and maintain all definite set of standards assigned by the global regulatory requirements.

SAIN and its products are certified by various regulatory bodies across the Globe. We have WHO GMP approval and ISO 9001 certification, ensuring strict compliance with international standards.

Our highly qualified and technically competent personnel have developed our entire range of products.

Our GLP certified Quality Control Lab is well equipped with ultra-modern instrumentation in Wet lab, Instrumentation room and Microbiology department.

We are constantly seeking quality certifications by independent organizations and global regulatory bodies to guarantee that we are delivering our commitment to safety and quality.



Expertise

Drawing on 50 years of experience in human healthcare, we understand and meet our client's needs with ultra-modern equipment, in-house Quality Control, and veteran pharmacists who oversee the formulation process to maintain the highest international standards.

Our commitment to continuous innovation and research to improve our manufacturing capabilities, provide our clients with the best possible service, focus on sustainability and ethical business practices makes us a trusted partner for pharmaceutical companies worldwide.

Our organisation has been built in the pursuit of humanity, brick-by-brick on the foundation of To invent, To create, To solve; for Humanity. Live Life Healthy Way has always been and continues to remain, our guiding purpose.

Stepping into the fifth decade of service to mankind, Sain's success can be attributed to its commitment to research and development. Additionally, the company's focus on patient needs has led to the development of innovative medicines that have improved the lives of millions of people worldwide as well as its focus on patient needs.

Sain is a veteran pharmaceutical manufacturing company that has made significant contributions to the healthcare industry over the years and have positioned it as a leader in the industry and a key player in the fight against diseases.



Team

Our experienced and highly skilled team is dedicated to identifying critical patient needs worldwide and developing safe, effective solutions at affordable prices.

Our success and growth are owed to our dedicated employees, our pillars of strength.

We sincerely believe that our employees are our assets, who work with passion for providing the best healthcare solutions to mankind. Our strong commitment and a greater sense of dedication to teamwork and zeal for improving quality of life have been strong driving forces for the faster growth of the company. We impart the same belief to our marketing and distributing partners in all countries, wherever we have a presence. We dedicate ourselves to impart quality to life and better health to all the people.

Our team constantly endeavours towards the new products and strategies with and ultimate aim of organic and inorganic growth.





One of the fastest growing pharmaceutical companies in India with on-ground presence in markets within South-East Asia, Central Asia, Africa & Latin America

Knowledge-driven, Hyderabad-based pharmaceutical company dedicated to identify the most critical needs of our patients across the globe and devote our resources to meeting those needs by developing safe and effective solutions at highly affordable prices..

Market Research

We understand the importance of having a strong presence in various locations across the globe to efficiently reach our customers and healthcare providers. With our extensive network of distribution centres and partnerships, we can ensure that our products are readily available to those who need them, even in remote areas.

Geographical Foot Print

Robust Infrastructure & Logistics

Sain
Medicaments
Pvt. Ltd.

We believe that our on-ground presence and distribution network are invaluable assets that enable us to not only deliver our products but also provide comprehensive support and education to our customers. We are committed to working closely with healthcare professionals and organizations to continuously improve our services and develop innovative solutions that meet their evolving needs.

Vision & Focus on Brand

With a strong top-management team which align to company's vision that centres around leveraging the strength of our on-ground presence and distribution network to enhance global healthcare accessibility, ultimately improving the lives of individuals and communities.



Product Portfolio

Cardiac	Hypoglycemic Agents	Anti-Malarial
Psychotropic	Anti-Ulcerants, Antacids	Anti-Retroviral
Anti Diarrheal, Anti Spasmodic and Anti helminthic	Analgesic, Antipyretic and Anti-inflammatory	Oncology
Cephalosporins Antibiotics	Fluoroquinolones Antibiotics	Antiseptics / Disinfectants
Cosmetic & Derma	Ayurvedic Products	Nutraceuticals / Dietary Supplements



Our Global Presence







PERU



GUATE MALA



COSTA RICA



USA





IVORY COAST



UGANDA



SUDAN



KENYA









KAZAK STAN



KRYGYZ STAN



TURKMEN ISTAN



UZBEK ISTAN





KURD ISTAN



YEMEN



INDIA



SRILANKA





NEPAL



MYANMAR



CAMBODIA



VIETNAM



PHILIPPINES





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